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Deloitte Yousuf Adil Chartered Accountants

Family Educational Services Foundation

Financial Statements For the year ended June 30, 2019

> Member of Deloitte Touche Tohmatsu Limited



Deloitte Yousuf Adil

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INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF FAMILY EDUCATIONAL SERVICES FOUNDATION

Report on the Audit of the Financial Statements

Opinion

We have audited the annexed financial statements of **Family Educational Services Foundation** (the Foundation), which comprise the statement of financial position as at June 30, 2019, and the statement of income and expenditure, the statement of changes in net assets, the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, the statement of income and expenditure, the statement of changes in net assets and the statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Foundation's affairs as at June 30, 2019 and of the income and expenditure, the changes in net assets and its cash flows for the year then ended.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Foundation in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Information Other than the Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information includes Founder's note and financial summary.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

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Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Foundation's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of the Foundation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Foundation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the
 disclosures, and whether the financial statements represent the underlying transactions and
 events in a manner that achieves fair presentation.



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We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- a) proper books of account have been kept by the Foundation as required by the Companies Act, 2017 (XIX of 2017);
- b) the statement of financial position, the statement of income and expenditure, the statement of changes in net assets and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Foundation's business; and
- d) no zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

The engagement partner on the audit resulting in this independent auditor's report is Hena Sadiq.

Teloute Yourd-Adil Chartered Accountants

Date: October 16, 2019

Place: Karachi

Family Educational Services Foundation

Financial Statements
For the year ended June 30, 2019

FAMILY EDUCATIONAL SERVICES FOUNDATION STATEMENT OF FINANCIAL POSITION AS AT JUNE 30, 2019

| • | | | Note | 2019 | 2018 |
|----------------------------|---|---|---------------------------|-------------|-------------|
| Assets | | | Note | Rupees | Rupees |
| Non-Current Assets | | | | | |
| Operating fixed assets | | | 4 | 73,980,588 | 60,251,154 |
| Intangible asset | | | 5 | 529,171 | 637,395 |
| Long term loans | | | 6 | 1,058,058 | 1,367,096 |
| Long term deposits | | | 7 | 738,773 | 636,613 |
| | | | _ | 76,306,590 | 62,892,258 |
| Current Assets | | | | ., | ,, |
| Loans and advances | | | 8 [| 4,613,790 | 18,883,094 |
| Prepayments | | | 9 | 1,598,085 | 637,222 |
| Accrued interest | | | | 532,618 | 197,609 |
| Other receivables | | | | 203,770 | 450,843 |
| Investments | | | 10 | 127,385,037 | 104,938,601 |
| Cash and bank balances | | | 11 | 41,966,350 | 61,280,191 |
| | | | | 176,299,650 | 186,387,560 |
| Total Assets | | | · = | 252,606,240 | 249,279,818 |
| Fund And Liabilities | | | | | |
| Fund | • | | | | |
| General | | • | | 251,819,759 | 237,258,095 |
| Current Liabilities | | | | | |
| Deferred donation | | | 12 | | 11,664,884 |
| Accrued liabilities | | | | 422,816 | 161,839 |
| Payable to provident fund | • | | | 363,665 | 195,000 |
| | | | <u> </u> | 786,481 | 12,021,723 |
| Total Fund and Liabilities | | | _ | 252,606,240 | 249,279,818 |
| | | | _ | | |

The annexed notes from 1 to 26 form an integral part of these financial statements.

P/A

Director

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Director

FAMILY EDUCATIONAL SERVICES FOUNDATION STATEMENT OF INCOME AND EXPENDITURE FOR THE YEAR ENDED JUNE 30, 2019

| | | 2019 | 2018 |
|--|---------------------------------------|---------------|---------------|
| | Note | Rupees | Rupees |
| Income | | | |
| Income from operating activities | 14 | 215,543,310 | 284,986,599 |
| Expenditure | | G | |
| Operational expenses | 15 | 188,184,843 | 215,743,568 |
| Administrative and management expenses | . 16 | 10,812,426 | 8,509,373 |
| | | (198,997,269) | (224,252,941) |
| | · · · · · · · · · · · · · · · · · · · | | |
| Other income | 17 | 9,633,824 | 2,036,126 |
| Other expenses | 18 | (11,463,889) | (7,489,057) |
| Finance cost | | (154,312) | (274,569) |
| Surplus of income over expenditure - before taxation | | 14,561,664 | 55,006,158 |
| Taxation | | · • | • |
| Surplus of income over expenditure - after taxation | | 14,561,664 | 55,006,158 |
| Other comprehensive income for the year | | • | • |
| Complete into modific for the year | | | |
| Total comprehensive income for the year | | 14,561,664 | 55,006,158 |

The annexed notes from 1 to 26 form an integral part of these financial statements.

T/A

Director

FAMILY EDUCATIONAL SERVICES FOUNDATION STATEMENT OF CHANGES IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2019

| | Net Assets Rupees |
|---|----------------------|
| Balance as at July 1, 2017 | 182,251,937 |
| Surplus for the year | 55,006,158 |
| Other comprehensive income for the year | <u>-</u> |
| Balance as at June 30, 2018 | 237,258,095 |
| Surplus for the year | 14,561,664 |
| Other comprehensive income for the year | - |
| Balance as at June 30, 2019 | 251,819,759 |

The annexed notes from 1 to 26 form an integral part of these financial statements.

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Director

FAMILY EDUCATIONAL SERVICES FOUNDATION STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2019

| | | 2019 Rupees | 2018 Rup e es |
|----|--|---------------------------------------|-----------------------------|
| A. | CASH FLOWS FROM OPERATING ACTIVITIES | · · · · · · · · · · · · · · · · · · · | Nupees |
| | Surplus of income over expenditure - before taxation | 14,561,664 | 55,006,158 |
| | Adjustments for: | | |
| | Depreciation | 44 644 408 | 0.004.000 |
| | Amortization | 11,641,406 108,224 | 8,861,266 108,224 |
| | Gain on disposal of operating fixed assets | (1,576,068) | (97,133) |
| | Gain on disposal of investment | | (8,861) |
| | Bad debts written off | 1,834 | 1,103,044 |
| | Finance cost - bank charges | 154,312 | 274,569 |
| | Exchange gain | (259,159) | (93,638) |
| | Dividend income | (3,421,096) | (166,468) |
| | Unrealized loss on remeasurement of investments | 5,159,318 | 2,100,200 |
| | | 11,808,771 | 12,081,203 |
| | (Increase) / decrease in current assets | | - |
| | Loans and advances | 44.200.204 | (40.045.470) |
| | Prepayments | 14,269,304 | (16,215,176) |
| | Accrued interest | (960,863) | 976,748 |
| | Other receivables | (335,009) | 18,329 |
| | - 100011400100 | 247,073 1 13,220,505 | (363,837) (15,583,936) |
| | Increase / (decrease) in current liabilities | 13,220,305 | (10,060,930) |
| | Deferred donation | (11,664,884) | (56,684,279) |
| | Accrued liabilities | 260,977 | 49,997 |
| | Payable to provident fund | 168,665 | 161,839 |
| | | 28,355,698 | (4,969,018) |
| | Finance cost - bank charges paid | (154,312) | (274,569) |
| | Net cash generated from / (used in) operating activities | 28,201,386 | (5,243,587) |
| В. | CASH FLOWS FROM INVESTING ACTIVITIES | | |
| | Proceeds from sale of investments | _ | 383,318 |
| | Investments made - net | (24,184,658) | (18,000,000) |
| | Purchase of operating fixed assets | (26,255,592) | (10,606,057) |
| | Sale proceeds from disposal of operating fixed assets | 2,460,820 | 555,050 |
| | Long term security deposits given | (103,994) | (22,229) |
| | Long term loans repaid | 309,038 | 543,064 |
| • | Net cash used in investing activities | (47,774,386) | (27,146,854) |
| | Net increase in cash and cash equivalents (A+B) | (19,573,000) | (32,390,441) |
| | Cash and cash equivalents at beginning of the year | 61,280,191 | 93,576,994 |
| | Effects of exchange rate changes on bank balances held in foreign currency Cash and cash equivalents at end of the year | 259,159 | 93,638 |
| | out and oddir equivalents are in or the year | 41,966,350 | 61,280,191 |
| | The annexed notes from 1 to 26 form an integral part of those flagged at statements | • | |

The annexed notes from 1 to 26 form an integral part of these/figancial statements.

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Director

FAMILY EDUCATIONAL SERVICES FOUNDATION NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2019

1. LEGAL STATUS AND OPERATIONS

- 1.1 Family Educational Services Foundation ('the Foundation') was established in 2002 as a limited company. It is a non profit educational voluntary organization and is rendering services in the field of education, teacher training and academic/voluntary training for deaf students. It is registered under Section 42 of the Companies Act, 2017 (previously the Companies Ordinance, 1984). The registered office of the Foundation is located at office # 302, 3rd floor, Plot No.16-C, Rahat Lane 3, Phase VI, DHA, Karachi, Pakistan. Currently, the Foundation conducts following projects:
 - Deaf Reach Training Centre;
 - Eduserve Training Program;
 - Community Service Program;
 - Technology-Based Deaf Education Project; and
 - Pakistan Sign Language Program.

The geographical location and address of business unit are as under:

| Location | Address |
|-----------------------|---|
| Karachi - Head office | Office # 302, 3 rd floor, Plot No. 16-C, Rahat Lane 3, Phase VI, DHA. Karachi |
| Karachi | Deaf Reach School and Training Centre, Gulistan-e-Jauhar, Block- 12, behind CNG Station, near telephone exchange |
| Rashidabad | Deaf Reach School, Rashidabad, Tando Allah Yar, Sindh |
| Hyderabad | House No. 282, Deh Sari Dhoraji, opposite Rani Bagh |
| Nawabshah | Essar Pura, opposite Haji Naseer Qabristan, New Sabzi Mandi Road |
| Sukkur | A-3, Govt. Cooperative Housing Society S.I.T.E. Chowk, Shikarpur Road |
| | |
| Lahore | 14-Hunza Block, Main Boulevard, Allama Iqbal Town |
| i e | |

2. BASIS OF PREPARATION

2.1 Statement of compliance

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standard (IFRS Standards) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
- Accounting Standard for Not for Profit Organizations (Accounting Standard for NPOs) issued by the Institute
 of Chartered Accountants of Pakistan as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

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Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRS Standards or the Accounting Standard for NPOs, the provisions of and directives issued under the Companies Act, 2017 have been followed.

2.2 Basis of measurement

These financial statement have been prepared under the historical cost convention except for certain investments that are stated at market values.

2.3 Functional and presentation currency

These financial statements are presented in Pakistan Rupees, which is also the functional currency of the Foundation. Amounts presented in the financial statements have been rounded off to the nearest Rupee, unless otherwise stated.

2.4 Use of estimates and judgements

The preparation of financial statements in conformity with the accounting and reporting standards as applicable in Pakistan requires the use of certain critical accounting estimates. In addition, it requires management to exercise judgement in the process of applying the Foundation's accounting policies. The areas involving a high degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are documented in the following accounting policies and notes, and relate primarily to:

- Useful lives, residual values and depreciation method of operating fixed assets (note 3.1);
- Useful lives, residual values and amortization method of intangible asset (note 3.2);
- Provision for retirement benefit obligation (note 3.6); and
- Classification of investments (note 3.9.1).

The revisions to accounting estimates (if any) are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

2.5 CHANGES IN ACCOUNTING STANDARDS AND INTERPRETATIONS

2.5.1 New accounting standards / amendments and IFRS interpretations that are effective for the year end June 30, 2019

The following standards, amendments and interpretations are effective for the year ended June 30, 2019. These standards, interpretations and the amendments are either not relevant to the Foundation's operations or are not expected to have significant impact on the Foundation's financial statements other than certain additional disclosures.

Effective from accounting period beginning on or after:

Amendments to IFRS 2 'Share-based Payment' - Clarification on the classification and measurement of share-based payment transactions. January 01, 2018

IFRS 4 'Insurance Contracts' - Amendments regarding the interaction of IFRS 4 and IFRS 9.

January 01, 2018

IFRS 9 'Financial Instruments' - This standard will supersede IAS 39 Financial Instruments: Recognition and Measurement upon its effective date.

July 01, 2018

IFRS 15 'Revenue from Contracts with Customers' - This standard will supersede IAS 18, IAS 11, IFRIC 13, 15 and 18 and SIC 31 upon its effective date.

July 01, 2018

Effective from accounting period beginning on or after:

January 01, 2018

January 01, 2018

Amendments to IAS 40 'Investment Property' - Clarification on transfers of property to or from investment property.

IFRIC 22 'Foreign Currency Transactions and Advance Consideration' - Provides guidance on transactions where consideration against non-monetary prepaid asset / deferred income is denominated in foreign currency.

Certain annual improvements have also been made to a number of IFRSs.

2.5.2 New accounting standards and amendments that are not yet effective

The following standards, amendments and interpretations are only effective for accounting periods, beginning on or after the date mentioned against each of them. These standards, interpretations and the amendments are either not relevant to the Foundation's operations or are not expected to have significant impact on the Foundation's financial statements other than certain additional disclosures.

Effective from accounting period beginning on or after:

Amendments to IFRS 3 'Business Combinations' - Amendments regarding the definition of business.

January 01, 2020

Amendments to IFRS 9 'Financial Instruments' - Amendments regarding prepayment features with negative compensation and modifications of financial liabilities.

January 01, 2019

Amendments to IFRS 10 'Consolidated Financial Statements' and IAS 28 'Investments in Associates and Joint Ventures' - Sale or contribution of assets between an investor and its associate or joint venture.

Effective from accounting period beginning on or after a date to be determined. Earlier application is permitted.

IFRS 16 'Leases' - This standard will supersede IAS 17 'Leases' upon its effective date.

January 01, 2019

Amendments to IAS 28 'Investments in Associates and Joint Ventures' - Amendments regarding long term interests in an associate or joint venture that form part of the net investment in the associate or joint venture but to which the equity method is not applied.

January 01, 2019

Amendments to IAS 19 'Employee Benefits' - Amendments regarding plan amendments, curtailments or settlements.

January 01, 2019

IFRIC 23 'Uncertainty over Income Tax Treatments' - Clarifies the accounting treatment in relation to determination of taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates, when there is uncertainty over income tax treatments under IAS 12 'Income Taxes'.

January 01, 2019

Amendments to IAS 1 'Presentation of Financial Statements' and IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors' - Amendments regarding the definition of material.

January 01, 2020

Effective from accounting period beginning on or after:

Amendments to References to the Conceptual Framework in IFRS Standards.

January 01, 2020

Certain annual improvements have also been made to a number of IFRSs.

Other than the aforesaid standards, interpretations and amendments, the IASB has also issued the following standards which have not been adopted locally by the Securities and Exchange Commission of Pakistan:

- IFRS 1 'First Time Adoption of International Financial Reporting Standards'
- IFRS 14 'Regulatory Deferral Accounts'
- IFRS 17 'Insurance Contracts'

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these financial statements are the same as those applied in the preparation of the financial statements of the Foundation for the year ended June 30, 2018 except for the change in the policy for income recognition and financial assets' recognition and measurement due to adoption of IFRS-15 and IFRS-9 respectively. The adoption of these standards have insignificant impact on these financial statements of the Foundation.

3.1 Operating fixed assets

All items of operating fixed assets are initially stated at cost. Assets received as donation are recognised at fair value. Subsequent to initial recognition, these are measured at cost less accumulated depreciation and impairment losses, if any.

Depreciation is charged to the statement of income and expenditure using the reducing balance method at the rates specified in the note 4 to the financial statements. Proportionate depreciation is charged for addition and disposal of assets during the year.

Repairs and maintenance are charged to the statement of income and expenditure as and when renewals and improvements are capitalized only when it is probable that the future economic benefits associated with the item will flow to the entity and its cost can be measured reliably. Disposal of assets is recognized when significant risk and rewards incidental to the ownership have been transferred.

Gains and losses arising from the retirement or disposal of assets are recognized in the statement of income and expenditure.

The carrying values of operating fixed assets are reviewed for impairment when event or changes in circumstances indicate that the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount.

The residual values and useful lives of operating fixed assets are reviewed and adjusted, if appropriate, at each reporting date.

3.2 Intangible asset

Intangible asset is stated at cost less amortization using straight line method at the rates stated in note 5 to the financial statements.

Amortization is charged from the month in which the amortizable assets are available for use and on disposal, up to the month of disposal.

Gains and losses arising from the retirement or disposal of intangible assets are recognized in the statement of income and expenditure.

The Foundation reviews the residual value and useful life of the intangible asset for possible impairment on an annual basis. The effect of changes in estimate is accounted for on prospective basis.

3.3 Loans to employees

Loans to employees are carried at original amount less current maturity of the loans and provision made for the doubtful loans based on review of all outstanding amounts at each reporting date.

3.4 Cash and cash equivalents

For the purpose of the statement of cash flows, cash and cash equivalents comprise of cash in hand, current and deposit accounts held with banks.

3.5 Taxation

The Foundation has been approved as a non-profit organization under section 2(36)(c) of the Income Tax Ordinance, 2001 (the Ordinance). The Foundation is allowed 100% tax credit against the tax liability including minimum tax and final taxes, under section 100C of the Ordinance. The management intends to avail a tax credit equal to 100% of the tax payable. Accordingly, no tax charge has been recorded in the financial statements.

3.6 Retirement benefit obligation

Defined contribution plan

The Foundation also operates an unrecognized provident fund scheme for the permanent employees. Contributions to fund are made monthly by the Foundation and employee at the rate of 8.33% of the basic salary. The Foundation's contributions are recognised as employee benefit expense when they are due. If contribution payments exceed the contribution due for service, the excess is recognised as an asset.

3.7 Income recognition

Donations for operation of projects are recognised as income as and when received.

Donation in kind is recognised at fair value when received. If the fair value of donated asset exceeds the capitalisation limit, it is recognised as an item of operating fixed assets in accordance with the Foundation's policy and the amount of donation is recognized as deferred income and amortized over the useful life of asset from the date asset is available for intended use. Donation received in kind which are below the capitalisation limit are recognised as income for the year.

Donation from USAID, Grant in Aid, Planning & Development Authority of Sindh, Net Hope, Government of Sindh (GoS), Zakat and others are deferred and recognized as income on a systematic basis to match them with the related costs that they are intended to compensate.

Income from voluntary participation from parents are recognised as and when received.

Dividend income is recognized when the right to received dividend is established.

Income on deposit accounts is recognized on a time proportionate using the effective rate of return.

3.8 Allocation of expenses

All the expenses incurred by the Foundation are apportioned between administrative and management expenses and operational expenses as per defined percentages approved by the Board of Directors.

3.9 Financial instruments

Financial assets and liabilities are recognized when the Foundation becomes a party to the contractual provisions of the instrument. Financial assets are de-recognized when the Foundation loses control of the contractual rights that comprise the financial assets. Financial liabilities are de-recognized when the obligation specified in the contract is discharged, cancelled or expired.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in the statement of income and expenditure.

3.9.1 Financial assets

All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace. All recognised financial assets are measured subsequently in their entirety at either amortized cost or fair value, depending on the classification of the financial assets.

Financial assets at amortized cost

Instruments that meet the following conditions are measured subsequently at amortized cost:

- the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at fair value through profit or loss (FVTPL)

Financial assets that do not meet the criteria for being measured at amortized cost are measured at fair value through profit or loss (FVTPL). Specifically, investment in mutual funds are classified as at FVTPL.

Financial assets at FVTPL are measured at fair value at the end of each reporting period, with any fair value gains or losses recognised in the statement of income and expenditure.

3.9.2 Impairment of financial assets

For financial assets, the Foundation recognizes lifetime Expected Credit Losses (ECL) when there has been a significant increase in credit risk since initial recognition. However, if the credit risk on the financial instrument has not increased significantly since initial recognition, the Foundation measures the loss allowance for that financial instrument at an amount equal to 12-month ECL. The assessment of whether lifetime ECL should be recognized is based on significant increases in the likelihood or risk of a default occurring since initial recognition instead of on evidence of a financial asset being credit-impaired at the reporting date.

Lifetime ECL represents the ECL that will result from all possible default events over the expected life of a financial instrument. In contrast, 12-month ECL represents the portion of lifetime ECL that is expected to result from default events on a financial instrument that are possible within 12 months after the reporting date.

The ECL is estimated as the difference between all contractual cash flows that are due to the Foundation in accordance with the contract and all the cash flows that the Foundation expects to receive, discounted at the original effective interest rate.

Non-financial assets

The Foundation assesses at each reporting date whether there is any indication that assets may be impaired. If such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying values exceed the respective recoverable amount, assets are written down to their recoverable amounts and the resulting impairment loss is recognized in the statement of income and expenditure. The recoverable amount is the higher of an asset's 'fair value less costs to sell' and 'value in use'.

Where impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised recoverable amount but limited to the extent of the carrying amount that would have been determined (net of amortization or depreciation) had no impairment loss been recognized. Reversal of impairment loss is recognized as income.

3.9.3 Financial liabilities

All financial liabilities are recognized initially at fair value less directly attributable cost, if any, and subsequently measured at amortized cost.

Derecognition of financial liabilities

The Foundation derecognizes financial liabilities when, and only when, the Foundation's obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in the statement income and expenditure.

3.10 Off setting of financial assets and liabilities

Financial assets and liabilities are offset and the net amount is reported in the financial statements only when there is a legally enforceable right to set off the recognised amount and the Foundation intends either to settle on a net basis or to realise the assets and settle the liabilities simultaneously.

3.11 Foreign currency transactions and translation

Foreign currency transactions are translated into reporting currency at the rates of exchange prevailing on the date of transactions. Monetary assets and liabilities, denominated in foreign currencies are translated into reporting currency equivalents using year-end spot foreign exchange rates. Non-monetary assets / liabilities are translated using exchange rates that existed when these were initially recognized.

Gains and losses arising on retranslation are included in the statement of income and expenditure for the

OPERATING FIXED ASSETS

| | | | Region | | 2019 | 2018 |
|------------------------|--------------------------------------|-----------|-----------|------------|------------|------------|
| Particulars | Karachi, Hyderabad and Lahore | Sukkur | Nawabshah | Rashidabad | Total | Total |
| Note | 4.1 | 4.2 | 4.3 | 4.4 | | |
| | 0 2 4 0 1 1 1 0 | | Rupees - | 1 | | |
| Furniture and fittings | 8,247,425 | 517,767 | 1,035,928 | 10,739,517 | 20,540,637 | 20,796,071 |
| Vehicles | 10,200,313 | 735,925 | 784,906 | 7,876,119 | 19,597,263 | 8,429,673 |
| Office equipments | 13,682,963 | 3,977,886 | 2,490,324 | 6,372,410 | 26,523,583 | 21,852,346 |

4,499,705

3,113,082

202,798

79,007

286,940

2,544,337

Computer equipments

Office renovation

2,877,160

4,673,359

4,206,023 73,980,588

25,190,844

5,719,028

5,518,518 4,857,246

2019 2018

37,552,198 32,148,350

1,328,863

18,194,710

5,050,848

4.1 Karachi, Hyderabad and Lahore region

| | | Cost | | Accu | Accumulated depreciation | ation | | |
|------------------------|------------------------|--|------------------------|------------------------|---|------------------------|--|-----------------------------------|
| Particulars | As at July 01, 2018 | Additions / (Disposals) during the vear | As at June 30, 2019 | As at July 01, 2018 | Charge for the year / (Disposals) | As at June 30, 2019 | Carrying value as at June 30, 2019 | Annual rate of depreciation |
| | | | | - Rupees | | | | % |
| Furniture and fittings | 12,364,500 | 1,953,900 | 14,318,400 | 5,227,554 | 843,421 | 6,070,975 | 8,247,425 | 10 |
| Vehicles | 19,764,900 | 7,020,600 (3,401,500) | 23,384,000 | 13,463,415 | 2,237,020 | 13,183,687 | 10,200,313 | 20 |
| Office equipments | 22,499,526 | 3,283,922 | 25,783,448 | 10,633,465 | 1,467,020 | 12,100,485 | 13,682,963 | 10 |
| Computer equipments | 11,193,670 | 141,265 | 11,334,935 | 7,546,657 | 1,243,941 | 8,790,598 | 2,544,337 | 33 |
| Office renovation | 4,472,573 | • | 4,472,573 | 1,275,728 | 319,685 | 1,595,413 | 2,877,160 | 10 |
| 2019 | 70,295,169 | 12,399,687 (3,401,500) | 79,293,356 | 38,146,819 | 6,111,087 | 41,741,158 | 37,552,198 | |
| 2018 | 65,718,702 | 5,361,467 (785,000) | 70,295,169 | 32,978,391 | 5,495,511 | 38,146,819 | 32,148,350 | |

Sukkur region

4.2

| | | Cost | | Accui | Accumulated depreciation | ation | 2 | of or long and |
|------------------------|----------------------------|---------------------------------------|----------------------------|------------------------|---|---|---------------------------------------|-----------------------------------|
| Particulars | As at July 01, 2018 | Additions during the year | As at June 30, 2019 | As at July 01, 2018 | Charge for the year | As at June 30, 2019 | value as at June 30, 2019 | Aminda rate of depreciation |
| | 6 8 8 8 8 8 | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | 6 6 6 7 1 1 | · Rupees | 1 t t t t t t t t t t t t t t t t t t t | 0 | 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 | % |
| Furniture and fittings | 1,436,020 | • | 1,436,020 | 860,723 | 57,530 | 918,253 | 517,767 | 10 |
| Vehicles | 5,483,353 | • | 5,483,353 | 4,563,447 | 183,981 | 4,747,428 | 735,925 | 50 |
| Office equipments | 4,636,281 | 1,472,935 | 6,109,216 | 1,704,433 | 426,897 | 2,131,330 | 3,977,886 | 5 |
| Computer equipments | 455,498 | • | 455,498 | 25,303 | 143,255 | 168,558 | 286,940 | 33 |
| 2019 | 12,011,152 | 1,472,935 | 13,484,087 | 7,153,906 | 811,663 | 7,965,569 | 5,518,518 | |
| 2018 | 9,550,644 | 2,460,508 | 12,011,152 | 6,549,323 | 604,583 | 7,153,906 | 4,857,246 | |

Nawabshah region

| | | Cost | | Accui | Accumulated depreciation | ation | | |
|------------------------|------------------------|---------------------------------|------------------------------|----------------------------|---|---|--|-----------------------------------|
| Particulars | As at July 01, 2018 | Additions during the year | As at June 30, 2019 | As at July 01, 2018 | Charge for the year | As at June 30, 2019 | carrying value as at June 30, 2019 | Annual rate of depreciation |
| | | | | Rupees | 4 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | 1 4 6 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 | 0 0 0 0 0 0 | % |
| Furniture and fittings | 2,098,252 | • | 2,098,252 | 947,221 | 115,103 | 1,062,324 | 1,035,928 | 10 |
| Vehicles | 3,400,400 | • | 3,400,400 | 2,419,267 | 196,227 | 2,615,494 | 784,906 | 20 |
| Office equipments | 2,381,844 | 1,428,135 | 3,809,979 | 1,058,126 | 261,529 | 1,319,655 | 2,490,324 | 10 |
| Computer equipments | 126,742 | | 126,742 | 8,290 | 39,445 | 47,735 | 79,007 | 33 |
| Office renovation | 2,741,039 | • | 2,741,039 | 1,264,525 | 147,651 | 1,412,176 | 1,328,863 | 10 |
| 2019 2018 | 10,748,277 | 1,428,135 126,742 | 12,176,412 10,748,277 | 5,697,429 5,004,827 | 759,955 692,602 | 6,457,384 5,697,429 | 5,719,028 5,050,848 | |

| | | Cost | | Accu | Accumulated depreciation | ation | | |
|------------------------|------------------------|---------------------------------|------------------------|------------------------|--------------------------|------------------------|---|-----------------------------------|
| Particulars | As at July 01, 2018 | Additions during the year | As at June 30, 2019 | As at July 01, 2018 | Charge for the year | As at June 30, 2019 | carrying value as at June 30, 2019 | Annual rate of depreciation |
| | | | Rupees | Rupees | | 1 • | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | % |
| Furniture and fittings | 16,074,119 | | 16,074,119 | 4,141,322 | 1,193,280 | 5,334,602 | 10,739,517 | 10 |
| Vehicles | 693,204 | 9,618,000 | 10,311,204 | 466,055 | 1,969,030 | 2,435,085 | 7,876,119 | 20 |
| Office equipments | 8,607,056 | 1,336,835 | 9,943,891 | 2,876,337 | 695,144 | 3,571,481 | 6,372,410 | 9 |
| Computer equipments | 1,370,565 | • | 1,370,565 | 1,066,520 | 101,247 | 1,167,767 | 202,798 | 83 |
| 2019 _ 2018 _ | 26,744,944 | 10,954,835 2,657,340 | 37,699,779 | 8,550,234 | 3,958,701 | 12,508,935 | 25,190,844 18,194,710 | |
| | | | | | <u> </u> | 2019 | 2018 | |
| | | | | | Note | Kupees | Kupees | |

Depreciation charge for the year has been allocated as follows:

4.5

Operational expenses
Administrative and management expenses

15 10,477,265 7,975,139 16 1,164,141 886,127 11,641,406 8,861,266

| • | | Note | 2019 | 2018 |
|-----|--|-----------------------------------|---|-----------------------|
| 5. | INTANGIBLE ASSET | HOLE | Rupees | Rupees |
| | Computer software | | 6 | |
| | Cost | | · · | |
| | Balance as at July 01 | | 1,082,238 | 1,082,238 |
| | Additions during the year | | | 1,002,200 |
| | Balance as at June 30 | | 1,082,238 | 1,082,238 |
| - | Less: Amortization for the year | | · | |
| | Balance as at July 01 | | 444,843 | 226 640 |
| | Charge for the year | 16 | 108,224 | 336,619 108,224 |
| | Balance as at June 30 | | 553,067 | 444,843 |
| | Carrying value as at June 30 | ÷ | 529,171 | 637,395 |
| | Amortization rate per annum (%) | | 10 | 10 |
| | | | ======================================= | |
| 6. | LONG TERM LOANS - Considered good | | | |
| | Vehicle loans to employees | | | |
| | Car loan | • | 1,684,678 | 1,938,968 |
| | Bike loan | | 46,662 | 54 ,162 |
| | Less: current portion | 8 | 1,731,340 | 1,993,130 |
| | • | • | (673,282) 1,058,058 | (626,034 1,367,096 |
| 6.1 | These are interest free loans recoverable in mont secured against employees' provident fund. | hly installments over a period ra | nging from 1 to 5 year | |
| | | | 2019 | 2018 |
| | | Note | Rupees | Rupees |
| 7. | LONG TERM DEPOSITS | | • | |
| | - Against | : | | 1 |
| | Post | | | : |
| | Rent Utilities | | 533,000 | 533,000 |
| | Oundes | | 205,773 | 103,613 |
| | | | 738,773 | 636,613 |
| 8. | LOANS AND ADVANCES | | | |
| | - Unsecured - Considered good | | | ; |
| | Cash loans to employees | | 2,338,419 | 1,047,519 |
| | Current portion of long term loans | 6 | 673,282 | 626,034 |
| | Advance to suppliers Advance salary | | 1,602,089 | 17,197,709 |
| | , wante salai y | . . . | 4 642 700 | 11,832 |
| | | | 4,613,790 | 18,883,094 |
| 9. | PREPAYMENTS | | | |

9. PREPAYMENTS

This represents prepaid insurance against assets of the Foundation insured against fire, theft, etc.

| | Note | 2019 Rupees | 2018 Rupees |
|--|------|---|---|
| INVESTMENTS | Ţ· | | |
| - Amortized cost Monthly modaraba certificates | | | |
| Meezan Bank Limited | 10.1 | 68,000,000 | 45,000,000 |
| -At fair value through profit or loss Mutual funds | | | |
| Meezan Islamic Income Fund Meezan Balanced Fund NAFA Islamic Asset Allocation Fund NAFA Islamic Income Fund NAFA Islamic Stock Fund NAFA Riba Free Savings Fund UBL AI Ameen Islamic Cash Fund Atlas Islamic Income Fund | | 10,968,156 17,359,223 11,868,301 17,032,915 17,938 704 1,068,743 1,069,057 | 10,615,970 19,909,516 13,398,629 15,991,382 22,448 656 |
| | 10.2 | 59,385,037 127,385,037 | 59,938,601 104,938,601 |

- These investments carry mark-up at the rate of 9.35% to 9.85% (2018: 4% to 4.5%) per annum. 10.1
- 10.2 Details of investment in mutual funds are as follows:

2019

NAFA Islamic Stock Fund

Total

NAFA Riba Free Savings Fund

10.

| 2019 | | | | |
|--|----------------------|------------------------------------|--------------------------------|--|
| Particulars | Number of units | Carrying value at June 30, 2019 | Fair value at June 30, 2019 | Unrealized gain / (loss) as at June 30, 2019 |
| Steamen total at the second se | | .* | | |
| Meezan Islamic Income Fund - Growth B | 213,424 | 11,240,745 | 10,968,156 | (272,589 |
| Meezan Balanced Fund | 1,289,785 | 21,861,864 | 17,359,223 | (4,502,641 |
| NAFA Islamic Asset Allocation Fund | 863,714 | 14,749,934 | 11,868,301 | (2,881,633 |
| NAFA Islamic Income Fund | 1,788,683 | 17,009,971 | 17,032,915 | 22,944 |
| NAFA Islamic Stock Fund | 1,970 | 22,604 | 17,938 | (4,666 |
| NAFA Riba Free Savings Fund | 69 | 702 | 704 | 2 |
| UBL Al Ameen Islamic Cash Fund | 10,655 | 1,017,994 | 1,068,743 | 50,749 |
| Atlas Islamic Income fund | 2,123 | 1,067,809 | 1,069,057 | 1,248 |
| Total | · = | 66,971,623 | 59,385,037 | (7,586,586 |
| 2018 | | •. | | |
| Particulars | Number of units | Carrying value at June 30, 2018 | Fair value at June 30, 2018 | Unrealized gain / (loss) as at June 30, 2018 |
| | | | Rupees | |
| Meezan Islamic Income Fund | ⁼ 198,136 | 10,155,886 | 10,615,970 | 460.084 |
| Meezan Balanced Fund | 1,289,785 | 22,000,000 | 19,909,516 | (2,090,484 |
| NAFA Islamic Asset Allocation Fund | 863,714 | 15,060,432 | 13,398,629 | (1,661,803 |
| NAFA Islamic Income Fund | 1,600,419 | 15,052,453 | 15,991,382 | 938,929 |

1,970

61

62,292,010

22,604

635

15,991,382

59,938,601

22,448

656

938,929

(2,353,409)

(156)

21

| | • | Note | 2019 Bunasa | 2018 |
|--------------|---|--|---|--|
| 11. | CASH AND BANK BALANCES | 14018 | Rupees | Rupees |
| | Cash in hand | 21 | 1,709,227 | 912,646 |
| | Cash at banks: | | | : |
| | - Local currency | | * * | |
| | Current accounts | 11.1 | 31,517,669 | 43,784,665 |
| | Deposit accounts | 11.2 | 7,403,719 | 16,007,749 |
| | Farsier surren | • | 38,921,388 | 59,792,414 |
| | - Foreign currency Current accounts | | | |
| | oditent accounts | , | 1,335,735 | 575,131 |
| | | | 41,966,350 | 61,280,191 |
| 11.1 | An amount of Rs. 1,373,512 (2018: Rs. 2,607,616) has been min favour of GoS as disclosed in note 13.2 to the financial states | narked as lien against gu ments. | uarantee provided by Me | ezan Bank Limite |
| 11.2 | These carry markup at the rate of 2.4 % to 6.2% (2018: 4 % to | 4.5%) per annum. | · | |
| | | | 2019 | 2018 |
| | | Note | Rupees | Rupees |
| 12. | DEFERRED DONATION | | | Карсса |
| . 2. | J. IMES BONATION | | | ! |
| | Balance as at July 01 | • | 11,664,884 | 68,349,163 |
| | Received during the year | | | 79,025,959 |
| | Transferred to the statement of income at | | 11,664,884 | 147,375,122 |
| | Transferred to the statement of income and expenditure | 12.2 | (11,664,884) | (135,710,238 |
| | Rajance as at luna 20 | | | |
| 12.4 | Balance as at June 30 | 12.1 & 12.3 | - | 11,664,884 |
| 12.1 | These are donations / contributions related to the expenses to to income gradually over the period necessary to match the compensate. | 12.1 & 12.3 | ent periods, and are the basis to the costs the | 11,664,884 erefore, transferre at it is intended to 2018 |
| 12.1 12.2 | These are donations / contributions related to the expenses to to income gradually over the period necessary to match the | 12.1 & 12.3 be incurred in subseque grant on a systematic | ent periods, and are the | 11,664,884 erefore, transferred at it is intended to |
| | These are donations / contributions related to the expenses to to income gradually over the period necessary to match the compensate. | 12.1 & 12.3 be incurred in subseque grant on a systematic | ent periods, and are the basis to the costs the | 11,664,884 erefore, transferre at it is intended to 2018 |
| | These are donations / contributions related to the expenses to to income gradually over the period necessary to match the compensate. Breakup of the deferred donations realized during the year is as (a) Designated for specific projects | 12.1 & 12.3 be incurred in subseque grant on a systematic | ent periods, and are the basis to the costs that | 11,664,884 erefore, transferre at it is intended to 2018 Rupees |
| | These are donations / contributions related to the expenses to to income gradually over the period necessary to match the compensate. Breakup of the deferred donations realized during the year is as (a) Designated for specific projects Net Hope Project USAID Sukkur Project | 12.1 & 12.3 be incurred in subseque grant on a systematic | ent periods, and are the basis to the costs that 2019 Rupees | erefore, transferre at it is intended to 2018 Rupees |
| | These are donations / contributions related to the expenses to to income gradually over the period necessary to match the compensate. Breakup of the deferred donations realized during the year is as (a) Designated for specific projects Net Hope Project USAID Sukkur Project Planning and Development (P&D) Project Phase 6 | 12.1 & 12.3 be incurred in subseque grant on a systematic | 2019 Rupees 1,478,301 12,945 | erefore, transferre at it is intended to 2018 Rupees 34,722,590 |
| | These are donations / contributions related to the expenses to to income gradually over the period necessary to match the compensate. Breakup of the deferred donations realized during the year is as (a) Designated for specific projects Net Hope Project USAID Sukkur Project Planning and Development (P&D) Project Phase 6 KYI Grant | 12.1 & 12.3 be incurred in subseque grant on a systematic | ent periods, and are the basis to the costs that 2019 Rupees | 11,664,884 erefore, transferre at it is intended to 2018 Rupees 34,722,590 15,074 10,316,749 |
| | These are donations / contributions related to the expenses to to income gradually over the period necessary to match the compensate. Breakup of the deferred donations realized during the year is as (a) Designated for specific projects Net Hope Project USAID Sukkur Project Planning and Development (P&D) Project Phase 6 KYI Grant CJMF Foundation grant | 12.1 & 12.3 be incurred in subseque grant on a systematic | 2019 Rupees 1,478,301 12,945 481,194 | 11,664,884 erefore, transferre at it is intended to 2018 Rupees 34,722,590 15,074 10,316,749 36,360,029 20,295,796 |
| | These are donations / contributions related to the expenses to to income gradually over the period necessary to match the compensate. Breakup of the deferred donations realized during the year is as (a) Designated for specific projects Net Hope Project USAID Sukkur Project Planning and Development (P&D) Project Phase 6 KYI Grant | 12.1 & 12.3 be incurred in subseque grant on a systematic | 2019 Rupees 1,478,301 12,945 481,194 8,340,071 1,352,373 | 11,664,884 erefore, transferre at it is intended to 2018 Rupees 34,722,590 15,074 10,316,749 36,360,029 20,295,796 2,000,000 |
| | These are donations / contributions related to the expenses to to income gradually over the period necessary to match the compensate. Breakup of the deferred donations realized during the year is as (a) Designated for specific projects Net Hope Project USAID Sukkur Project Planning and Development (P&D) Project Phase 6 KYI Grant CJMF Foundation grant Nawabshah project | 12.1 & 12.3 be incurred in subseque grant on a systematic | 2019 Rupees 1,478,301 12,945 481,194 8,340,071 | 2018 Rupees 34,722,590 15,074 10,316,749 36,360,029 20,295,796 2,000,000 103,710,238 |
| | These are donations / contributions related to the expenses to to income gradually over the period necessary to match the compensate. Breakup of the deferred donations realized during the year is as (a) Designated for specific projects Net Hope Project USAID Sukkur Project Planning and Development (P&D) Project Phase 6 KYI Grant CJMF Foundation grant | 12.1 & 12.3 be incurred in subseque grant on a systematic | 2019 Rupees 1,478,301 12,945 481,194 8,340,071 1,352,373 - 11,664,884 | 11,664,884 erefore, transferre at it is intended to 2018 Rupees 34,722,590 15,074 10,316,749 36,360,029 20,295,796 2,000,000 103,710,238 32,000,000 |
| 12.2 | These are donations / contributions related to the expenses to to income gradually over the period necessary to match the compensate. Breakup of the deferred donations realized during the year is as (a) Designated for specific projects Net Hope Project USAID Sukkur Project Planning and Development (P&D) Project Phase 6 KYI Grant CJMF Foundation grant Nawabshah project (b) Non-designated | 12.1 & 12.3 be incurred in subseque grant on a systematic stollows: | 2019 Rupees 1,478,301 12,945 481,194 8,340,071 1,352,373 | 11,664,884 erefore, transferre at it is intended to 2018 Rupees 34,722,590 15,074 10,316,749 36,360,029 20,295,796 2,000,000 103,710,238 32,000,000 |
| | These are donations / contributions related to the expenses to to income gradually over the period necessary to match the compensate. Breakup of the deferred donations realized during the year is as (a) Designated for specific projects Net Hope Project USAID Sukkur Project Planning and Development (P&D) Project Phase 6 KYI Grant CJMF Foundation grant Nawabshah project | 12.1 & 12.3 be incurred in subseque grant on a systematic stollows: | 2019 Rupees 1,478,301 12,945 481,194 8,340,071 1,352,373 - 11,664,884 | 11,664,884 erefore, transferre at it is intended to 2018 Rupees 34,722,590 15,074 10,316,749 36,360,029 20,295,796 2,000,000 103,710,238 32,000,000 |
| 12.2 | These are donations / contributions related to the expenses to to income gradually over the period necessary to match the compensate. Breakup of the deferred donations realized during the year is as (a) Designated for specific projects Net Hope Project USAID Sukkur Project Planning and Development (P&D) Project Phase 6 KYI Grant CJMF Foundation grant Nawabshah project (b) Non-designated | 12.1 & 12.3 be incurred in subseque grant on a systematic stollows: | 2019 Rupees 1,478,301 12,945 481,194 8,340,071 1,352,373 - 11,664,884 | 11,664,884 erefore, transferred to the serefore transferred transferre |
| 12.2 | These are donations / contributions related to the expenses to to income gradually over the period necessary to match the compensate. Breakup of the deferred donations realized during the year is as (a) Designated for specific projects Net Hope Project USAID Sukkur Project Planning and Development (P&D) Project Phase 6 KYI Grant CJMF Foundation grant Nawabshah project (b) Non-designated Breakup of the deferred donations as at reporting date is as followed to the project USAID Sukkur Project | 12.1 & 12.3 be incurred in subseque grant on a systematic stollows: | 2019 Rupees 1,478,301 12,945 481,194 8,340,071 1,352,373 - 11,664,884 | 11,664,884 erefore, transferre at it is intended to 2018 Rupees 34,722,590 15,074 10,316,749 36,360,029 20,295,796 2,000,000 103,710,238 32,000,000 135,710,238 |
| 12.2 | These are donations / contributions related to the expenses to to income gradually over the period necessary to match the compensate. Breakup of the deferred donations realized during the year is as (a) Designated for specific projects Net Hope Project USAID Sukkur Project Planning and Development (P&D) Project Phase 6 KYI Grant CJMF Foundation grant Nawabshah project (b) Non-designated Breakup of the deferred donations as at reporting date is as foll Net Hope Project USAID Sukkur Project Planning and Development (P&D) Project Phase 6 | 12.1 & 12.3 be incurred in subseque grant on a systematic stollows: | 2019 Rupees 1,478,301 12,945 481,194 8,340,071 1,352,373 - 11,664,884 | 11,664,884 erefore, transferred to the serefore, transferred to the serefore transferred to the serefor |
| 12.2 | These are donations / contributions related to the expenses to to income gradually over the period necessary to match the compensate. Breakup of the deferred donations realized during the year is as (a) Designated for specific projects Net Hope Project USAID Sukkur Project Planning and Development (P&D) Project Phase 6 KYI Grant CJMF Foundation grant Nawabshah project (b) Non-designated Breakup of the deferred donations as at reporting date is as foll Net Hope Project USAID Sukkur Project Planning and Development (P&D) Project Phase 6 KYI Grant | 12.1 & 12.3 be incurred in subseque grant on a systematic stollows: | 2019 Rupees 1,478,301 12,945 481,194 8,340,071 1,352,373 - 11,664,884 | 11,664,884 erefore, transferred to the serefore, transferred to the serefore transferred to the serefor |
| 12.2 | These are donations / contributions related to the expenses to to income gradually over the period necessary to match the compensate. Breakup of the deferred donations realized during the year is as (a) Designated for specific projects Net Hope Project USAID Sukkur Project Planning and Development (P&D) Project Phase 6 KYI Grant CJMF Foundation grant Nawabshah project (b) Non-designated Breakup of the deferred donations as at reporting date is as foll Net Hope Project USAID Sukkur Project Planning and Development (P&D) Project Phase 6 | 12.1 & 12.3 be incurred in subseque grant on a systematic stollows: | 2019 Rupees 1,478,301 12,945 481,194 8,340,071 1,352,373 - 11,664,884 | 11,664,884 erefore, transferred at it is intended to 2018 |

13. CONTINGENCY AND COMMITMENT

13.1 Contingency

There is no contingency as at June 30, 2019 and June 30, 2018.

13.2 Commitment

Two letter of guarantees amounting to Rs. 1,373,512 (2018: Rs. 2,607,616) were given by Meezan Bank Limited. The Foundation had entered into a project agreement with Planning and Development Department, GoS in 2017, according to which they are required to establish a Deaf Reach School in Hyderabad and Rashidabad for which GoS provided funding of Rs. 26,996,250 each. According to the project agreement, the Foundation had to provide performance security at 5% of the total approved project cost in form of bank guarantee in favour of GoS to Rs. 1,349,812 and Rs. 1,257,804 respectively. During the year, the project of Rashidabad is completed therefore bank guarantee is released.

| 14. | INCOME FROM OPERATING ACTIVITIES | Note | 2019 Rupees | 2018 Rupees |
|------|--|------------------------------|--|--|
| | Donation Donation in kind Voluntary participation from parents | 14.1 14.2 14.3 14.4 | 201,851,693 3,953,596 9,738,021 215,543,310 | 276,450,501 2,965,218 5,570,880 284,986,599 |
| 14.1 | Donation | | | |
| | (a) Designated for specific projects | | | |
| | Nawabshah project Rashidabad project Sukkur project KYI project | | 12,000,000 - - - 14,500,000 | 12,000,000 3,925,117 7,203,242 |
| | (b) Non-designated | 14.1.1 | 26,500,000 163,686,809 | 23,128,359 117,611,904 |
| | (c) Deferred donation realized during the year | 12.2 | 11,664,884 201,851,693 | 135,710,238 276,450,501 |

- 14.1.1 It includes sponsorships received from Department for International Development amounting to Rs. 8,442,481 (2018: Rs. 2,097,821). These funds are utilized according to the agreement.
- 14.2 It includes Rs. 2,019,442 (2018: Rs. 2,183,735) and Rs. 785,154 (2018: Rs. 656,483) in respect of items of necessities and insurance services respectively.
- 14.3 This represents voluntary payments from the parents of students against the educational services being rendered by the Foundation for their children.

2019

2018

| 14.4 | Major sources of donations are as follows: | Rupees | Rupees |
|------|---|-------------|-------------|
| | Grants - | 39,262,167 | 134,646,262 |
| | Government | 10,000,000 | 43,430,550 |
| | Donations from individuals - Foreign | 5,179,811 | 3.849.393 |
| | Donations from corporate sector - Foreign | 20,115,678 | 10,125,735 |
| | Donations from individuals - Local | 48,150,408 | 23,697,850 |
| | Donations from corporate sector - Local | 59,031,480 | 49,056,012 |
| | Donations from other Not-for-profit organizations | 33,803,766 | 20,180,797 |
| TZ. | - | 215,543,310 | 284,986,599 |

| Salaries and other benefits 15.1 107,670,164 93,205,834 Eduserve program 10,698,015 32,160,843 Depreciation 4.5 10,477,265 7,975,139 Events, function and fund raising program 9,275,298 7,488,306 Repair and maintenance 8,677,518 2,494,046 Vehicle running expense 6,396,910 4,768,499 Utilities 6,319,809 7,769,056 Student benefits 5,821,712 4,130,986 Rent, rates and taxes 5,821,712 4,130,986 Training costs 4,841,361 7,899,291 Transportation 2,965,013 2,021,428 Technology based deaf education project 2,960,401 38,278,434 Community service 2,818,023 231,851 Printing and stationery 2,538,322 1,668,548 Postage and communication 1,348,867 1,180,186 Insurance 1,169,986 1,052,737 Hospitality 758,746 474,862 Consultancy and professional charges 385,123 166,000 Pakistan Sign Language Program 188,184,843 2 | 15. | OPERATIONAL EXPENSES | Note | 2019 Rupees | 2018 Rupees |
|---|-----|--|------|---|--|
| | | Eduserve program Depreciation Events, function and fund raising program Repair and maintenance Vehicle running expense Utilities Student benefits Rent, rates and taxes Training costs Transportation Technology based deaf education project Community service Printing and stationery Postage and communication Insurance Hospitality Consultancy and professional charges | · | 10,698,015 10,477,265 9,275,298 8,677,518 6,396,910 6,319,809 5,821,712 4,841,361 3,062,310 2,965,013 2,960,401 2,818,023 2,538,322 1,348,867 1,169,986 758,746 385,123 | 32,160,843 7,975,139 7,488,306 2,494,046 4,768,499 7,769,056 4,130,986 7,899,291 2,427,422 2,021,428 38,278,434 231,851 1,668,548 1,180,186 1,052,737 474,862 166,000 350,100 |

15.1 Salaries and other benefits include Rs. 2,709,623 (2018: Rs. 1,733,400) in respect of employees' provident fund.

| | | Note | 2019 Rupees | 2018 Rupees |
|-----|---|------|---------------------|----------------|
| 16. | ADMINISTRATIVE AND MANAGEMENT EXPENSES | | | |
| | Salaries and other benefits | 16.1 | A 002 002 | E 074 400 |
| | Depreciation | 4.5 | 4,883,882 | 5,271,136 |
| | Utilities | 4.0 | 1,164,141 | 886,127 |
| | Events, function and fund raising program | | 1,394,621 | 261,388 |
| | Repair and maintenance | | 970,821 | 17,814 |
| | Rent, rates and taxes | | 468,770 | 253,055 |
| | Transportation | | 499,371 | 170,637 |
| | Printing and stationery | • | 317,779 | 116,548 |
| | Vehicle running expense | | 279,899 | 101,531 |
| | Amortization | | 217,89 1 | 30,038 |
| | Hospitality | 5 | 108,224 | 108,224 |
| | | | 84,305 | 209,853 |
| | Insurance | | 129,998 | 35,803 |
| | Auditors' remuneration | 16.2 | 125,000 | 125,000 |
| | Training costs | | 63,722 | 72,497 |
| | Postage and communication | | 61,211 | 646,722 |
| | Consultancy and professional charges | | 42,791 | 203,000 |
| | | | 10,812,426 | 8,509,373 |

Salaries and other benefits include Rs. 301,069 (2018: Rs. 192,600) in respect of employees' provident fund.

16.2 This represents only annual audit fee.

| | ** · | | 2019 | 2018 |
|------|--|---|-----------|-----------|
| 17. | OTHER INCOME | | Rupees | Rupees |
| | Profit on deposit accounts | | 4,377,501 | 1,670,026 |
| | Exchange gain | • | 259,159 | 93,638 |
| | Gain on disposal of equipment Gain on disposal of investment | | 1,576,068 | 97,133 |
| | Dividend income | | • | 8,861 |
| | Dividend income | | 3,421,096 | 166,468 |
| 17,4 | | | 9,633,824 | 2,036,126 |

| | • | | • | 2019 | 2018 |
|------|--|-----------------------------|----------------------|------------------------|---------------------------|
| 18. | OTHER EXPENSES | | | Rupees | Rupees |
| | OTHER EXPENSES | | | | |
| | Other expenses | • | • | | |
| | Bad debts written off | | * | 6,302,737 | 4,285,813 |
| | Unrealized loss on investments | | | 1,834 5,159,318 | 1,103,044 |
| | | | - | 11,463,889 | 2,100,200 |
| | | '. | | | 7,489,05 |
| 19. | REMUNERATION OF CHIEF EXECUTIVE | OFFICER, DIRECTORS | AND EXECUTIVES | . | |
| | | Chief Executi | ve Officer | Execut | ives |
| | | 2019 | 2018 | 2019 | 2018 |
| | • | | Rup | ees | |
| | Managerial remuneration | 3,610,500 | 3,383,000 | 31,064,717 | 26,812,735 |
| | Number of person | ·1 | 1 | 10 | |
| | The Board of Directors have not drawn any | remuneration from the Fo | oundation | | 10 |
| 20. | RELATED PARTY TRANSACTIONS | | orioguoji, | | |
| | Related parties comprise retirement bene transaction with related party during the ye | efit fund and key manac | lement personnet | The Equadation has | |
| | transaction with related party during the ye these financial statements. | ear except for remuneration | on to the Chief Exec | cutive Officer as disc | losed in note 19 to |
| | | | | 2019 | 2018 |
| 21. | NUMBER OF EMPLOYEES | | | Number | Number |
| | - At June 30 | | | | |
| | - Average during the year | | | 313 | 260 |
| | | | | 308 | 248 |
| | 4 | | | 2019 | 2018 |
| 22. | FINANCIAL INSTRUMENTS AND RELATE | D DISCLOSUBES | | Rupees | Rupees |
| 22.1 | Financial Instruments by category | - 5.002000RES | | | - |
| | Financial assets | | | | |
| | At amortized cost | | | | |
| | Investment in monthly modaraba certification | | | | |
| | monthly modalaba certifica | ares | | 68,000,000 | 45,000,000 |
| | At fair value through profit or loss | | | | |
| | Long term loans (including current portion | n) | | | |
| | Long term deposits | ··· <i>)</i> | | 1,731,340 | 1,993,130 |
| | Loans and advances | • | | 738,773 | 636,613 |
| | Investment in mutual funds | • | | 2,338,419 | 1,059,351 |
| | Accrued interest | | | 59,385,037 532,649 | 59,938,601 |
| | Other receivables | | | 532,618 203 770 | 197,609 |
| | Cash and bank balances | | | 203,770 41,966,350 | 450,843 |
| | | • | | 106,896,307 | 61,280,191 125,556,338 |
| | Financial liabilities | | === | | 120,000,000 |
| | At amortized cost | | | | |
| | Accrued liabilities | | | • | |
| | | | | 422.816 | 161 830 |

Z

422,816

161,839

22.2 FINANCIAL RISK MANAGEMENT

The Board of Directors has overall responsibility for the establishment and oversight of the Foundation's financial risk management. The responsibility includes developing and monitoring the Foundation's risk management policies. To assist the Board in discharging its oversight responsibility, management has been made responsible for identifying, monitoring and managing the Foundation's financial risk exposures. The Foundation has exposure to the risks associated with the financial instruments and the risk management policies and procedures summarized as follows:

22.2.1 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss, without taking into account the fair value of any collateral. Credit risk arises from the inability of the issuers of the instruments, relevant financial institution or counter parties, in case of placements or other arrangements, to fulfill their obligations.

Exposure to credit risk

Credit risk of the Foundation mainly arises from balances with banks, long term deposits, loan to employees, investments and other receivables on account of provision of different services. The maximum exposure to credit risk at the reporting date is as follows:

| | 2019 Rup e es | 2018 Rupees |
|--|---|---|
| Long term loans (including current portion) Long term deposits Loans and advances Investments Accrued interest Other receivables Bank balances | 1,731,340 738,773 2,338,419 127,385,037 532,618 203,770 40,257,123 173,187,080 | 1,993,130 636,613 1,059,351 104,938,601 197,609 450,843 60,367,545 169,643,692 |

Long term loans

The Foundation does not expect material loss as such loan is collateralized against the final settlement and retirement benefit accruing to the respective employees who availed the loan.

Long term deposits

The Foundation has deposited various amounts as security to suppliers against provision of different services. The management does not expect to incur material losses on such deposits and consider such amount is receivable upon termination of service contract from respective suppliers.

Loans and advances

The Foundation has given cash loans to employees. The management does not expect to incur material losses as loans are collateralized against the final settlement of employees.

Investments

The Foundation has invested in modaraba certificats of Meezan Bank Limited which has AA+ rating. The Foundation has also invested in mutual funds managed by AI Meezan Investment Management Limited and NBP Fund Management Limited. Mutual funds have ratings in the range of A(f)- to A(f).

Accrued interest

The Foundation has accrued interest on Modaraba certificate in Meezan Bank Limited which has AA+ rating.

Other receivables

This includes receivable from employees against payment to a health insurance company on their behalf. The Foundation does not expect to incur material losses on other receivables as it is collateralized against the final settlement of employees.

Bank balances

For bank balances, financial institutions with strong credit ratings are accepted. Credit risk on bank balances is limited as these are placed with banks having good credit ratings. The credit quality of cash at banks as per credit rating agencies are as follows:

| Name of banks | Ra | Rating | |
|--|------------|-----------|--|
| • | Short-term | Long-term | |
| Habib Bank Limited | A1+ | | |
| Meezan Bank Limited | A1+ | AAA | |
| Allied Bank Limited | | AA+ | |
| | A1+ | AAA | |
| Standard Chartered Bank (Pakistan) Limited | A1+ | AAA | |
| MCB Bank Limited | A1+ | AAA | |
| United Bank Limited | A1+ | AAA | |
| Sindh Bank Limited | A1 | A+ | |
| Silk Bank Limited | A2 | Ã- | |

22.2.2 Liquidity risk

Liquidity risk is the risk that the Foundation will not be able to meet its financial obligations as they fall due. The Foundation finances its operations through donations and profits from investments with a view to maintaining an appropriate mix between various sources of finances to minimize risk.

The following are the contractual maturities of financial liabilities:-

| • | _ | 2019 | • |
|--------------------------------------|------------------------|---------------|-----------------------|
| | Contractual cash flows | Upto one year | More than one year |
| | | Rupees | |
| Non-derivative financial liabilities | | | |
| Accrued liabilities | 422,816 | 422,816 | _ |
| • • • | | 2018 | |
| | Contractual cash flows | Upto one year | more than one year |
| Non-derivative financial liabilities | | Rupees | |
| Accrued liabilities | 161,839 | 161,839 | |

22.2.3 Market risk

Market risk is the risk that changes in market price, such as foreign exchange rates, interest rates and equity prices will affect the Foundation's income or the value of its holdings of financial instruments.

22.2.3.1 Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Foreign currency risk arises mainly due to conversion of foreign currency assets and liabilities into local currency.

Currently, the Foundation is exposed to currency risk on account of foreign currency bank accounts.

| | 2019 Rupees | 2018 Rupees |
|---|----------------|----------------|
| Foreign currency bank accounts | 1,335,735 | 575,131 |
| The following exchange rates have been applied: | | |
| Euro to PKR | 182.32_ | 142.23 |
| USD to PKR | 160.05 | 122.09 |

Currency risk sensitivity analysis

At reporting date, if the Rupee is strengthened / weakened by 10% against the US dollar and Euro, with all other variables held constant, surplus for the year would have been lower/higher by Rs. 133,574 (June 30, 2018: Rs. 57,513) mainly as a result of net foreign exchange loss / gain on translation of foreign currency bank accounts. This analysis assumes that all other variables, in particular interest rates, remain constant. The sensitivity analysis is performed on the same basis as for 2018.

22.2.3.2 Interest rate risk

The interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The Foundation has significant interest bearing assets where interest rate risk may arise due to fluctuations in the rates. At the reporting date, the interest rate profile of the Foundation's interest bearing financial assets are:

| Financial assets | 2019 | 2018 |
|--|---------------------------------------|--|
| Variable rate instruments | Rup ee s | Rupees |
| Monthly modaraba certificates Deposit accounts | 68,000,000 7,403,719 75,403,719 | 45,000,000 16,007,749 61,007,749 |

Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have (increased) / decreased surplus of income over expenditure statement by the amount shown below. This analysis assumes that all other variables remain constant. The analysis has been performed on the same basis as for 2018.

| | Effect on surplu expenditure due t | s of income over o 100 basis points |
|------------------|---------------------------------------|--|
| | (Increase) | Decrease pees |
| nt June 30, 2019 | | , 400 3 |
| sitivity | (43,775) | 43,775 |
| ine 30, 2018 | | |
| sitivity | (16,700) | 16,700 |

22.2.3.3 Price risk

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk). The Foundation is exposed to price risk with respect to equity investment. Investments are monitored through continuous trend prevailing in the market for which an investment committee has been setup to take appropriate decision.

A 10% increase / (decrease) in share prices at year end would have increased / (decreased) the Foundation surplus in case of investments at fair value through profit or loss as follows:

| | Surplus change due to 10% | |
|---|---------------------------|-------------|
| | Increase | (Decrease) |
| As at June 30, 2019 | Rupees | |
| Investment at fair value through profit or loss | 5,938,504 | (5,938,504) |
| As at June 30, 2018 Investment at fair value through profit or loss | 5.000.000 | |
| | 5,993,860 | (5,993,860) |



23. CAPITAL RISK MANAGEMENT

The Foundation is not exposed to any capital risk management as it has no borrowings from financial institutions and others.

24. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The carrying values of all financial assets and liabilities reflected in the financial statements approximate their fair values.

Fair value hierarchy

The following provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable.

Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Foundation does not hold any financial instrument which can be classified under the above mentioned levels except for investment in mutual funds as follows:

| | | 2019 | | |
|----------------------------|-------------|----------|-------------------|-------------|
| Investment in mutual funds | Level 1 | Level 2 | Level 3 Rupees | Total |
| | 127,385,037 | | · · | 127,385,037 |
| | 127,385,037 | <u> </u> | | 127,385,037 |
| | | | 2018 | |
| Investment in mutual funds | Level 1 | Level 2 | Level 3 | Total |
| | 104,938,601 | | Rupees | 104,938,601 |
| | 104,938,601 | | - | 104,938,601 |

There were no transfers between the levels during the year.

25. RECLASSIFICATION

Comparative figures have been rearranged and re-classified for the purpose of better representation, the effect of which is not material.

26. DATE OF AUTHORIZATION FOR ISSUE

Director

These financial statements were authorized for issue by the Board of Directors of the Foundation on

17,4

Director